

# INSURANCE GUIDE: Properly Compensating Gutter & Spouts

## Costa Seamless Gutter Service

### INSTALL (See below for REMOVAL pricing)

- 5" METAL gutter \$5.60 LF up to 1 3/4 story
- 5" METAL gutter \$6.00 LF up to 2 story
- 2"x 3" (aka 5") spout \$5.60 LF up to 1 3/4 story
- 2"x 3" (aka 5") spout \$6.00 up to 2 story
- 3"x 4" (aka 6") spout \$8.50 LF up to 1 3/4 story
- 3"x 4" (aka 6") spout \$9.00 LF up to 2 story

#### Notes:

- Both spout sizes can and are used with 5" gutter – **please pay attention to which your customer has.**
- Guttering is sold by the rounded-up LF—not by the inch. Totals are rounded.
- Add 5% waste quantity to gutter LF total (this is the waste feeding into the machine, trimming ends clean for end caps, etc.)

### Miter Corners

- ADD 4 LF compensation for EACH corner, *in addition to* the LF measurement of the gutter.
- This compensates for the additional time, skills, and excess material needed to lap the corner. It takes FAR longer to install four 10' sections of gutter connected by miter corners than it does to install one 40' long run.

### REMOVAL - Tear Off, Chop, Haul, and Disposal (In addition to install prices)

- Up to \$.80 LF for not "locked on" gutters up to 1 3/4 story
  - Up to \$1.50 LF for not "locked on" gutters up to 2 story
- \*Please do not under compensate for this. If not paid fair price, we will not do it, leaving it up to the homeowner handle. It is not uncommon for this to be the hardest, most time-consuming part of a job.

### Down Spouts and Elbows

Down spouts come 10' long. For every one-story spout, we waste an ENTIRE 10' STICK of spout. The height of the wall does not matter.

#### How to Measure Downspouts:

- One-Story Spout = 10 LF for the spout itself (add 5 LF for each 1/2 story)
- Spout Extensions = 5 LF (unless longer, then count them as 10 LF)
- Spout Elbows/Bends = 1.5 LF each
- Spouts that go through decks, fencing, etc. = 4 LF

### Compensation For Recycling

If scrappers will come and pick up junk guttering for *no charge*, we will allow this. However, we are NEVER compensated for it when they do. Junk gutters bring *bottom dollar* from recyclers, making the compensation for loading and transporting them so low, it often leads to a net loss when you factor in time, gas, etc. Our time is better spent doing our craft: installing gutters.

### Additional Notes

Not all METAL gutters are aluminum. Most gutters in our region are steel. Steel is thicker, better and more suited for our climate. Consider using the word "Metal".